

VIETNAM HOLIDAY PROPOSAL

LAM LE AND THE TEAM

"OUR EXPERIENCE TEAM WILL MAKE YOUR PERFECT HOLIDAY"



DELIGHT NORTHERN VIETNAM TOUR 7 DAYS

Tour type: Join-In Group – Max 12 pax

[Customized private package is available](#)

Guest name:

Phone:

Email:

Hotel category

Arrival Date:

Departure Date:

Nationality:

Sales's contact:

No. Guests:

WhatsApp:

1. Itinerary in brief:

Day	Date	Activities	Tour type	Meal
1		Hanoi Arrival <ul style="list-style-type: none"> Arrival in Hanoi – Noi Bai International Airport, meet your driver and private transfer to your hotel (45min). Check in and free at leisure. 		
2		Charming Hanoi <ul style="list-style-type: none"> Visit Tran Quoc Pagoda, Ho Chi Minh complex. Temple of Literature, the first college of Vietnam, and the place dedicated to Confucius. 	Join-in	B/L

		<ul style="list-style-type: none"> Take a Cyclo (Rickshaw) tour through the Old Quarter. Duration: 8 hours. 		
3		Amazing Ninh Binh <ul style="list-style-type: none"> Explore Mua Cave, boat in Tam Coc. Biking through the villages. Visit Bich Dong pagoda. Duration: 8 hours. 	Join-in	B/L
4		Hanoi to Sapa <ul style="list-style-type: none"> Join-in Luxury minivan transfers to Sa Pa in the morning (5.5 hours) Check in at the hotel. Visit Sin Chai – Black H'Mong village. 	Private tour in Sa Pa	B/L
5		Sa Pa Adventure Transfer to Hanoi <ul style="list-style-type: none"> Visit Lao Chai and Ta Van village in the morning (3hrs). Lunch at a local restaurant. Check out the hotel, then join-in a luxury minivan to head back to Hanoi. 	Private tour in Sa Pa	B/L
6		Hanoi to Ha Long Bay <ul style="list-style-type: none"> Transfer to Ha Long Bay (2.5hr). Cruising through the World Natural Heritage following the boat itinerary. 	Join-in	B/L/D
7		Ha Long Bay to Hanoi Transfer to airport Departure <ul style="list-style-type: none"> 11:00 AM. Disembark the Cruise. Transfer to Hanoi. Private transfer to Hanoi – Noi Bai airport. Departure. 	Join-in	B/L

2. What is included / excluded:

Inclusions	Exclusions
<ul style="list-style-type: none"> ✓ Meals as listed in the itinerary (B=Breakfast, L=Lunch, D=Dinner) ✓ Private transfer from/to airport. ✓ Entrance fees and on-site ticket for all visits as mentioned in the itinerary file. ✓ English speaking local guides. 	<ul style="list-style-type: none"> ✗ Travel insurance (compulsory) ✗ Activities not listed. ✗ Meals not listed. ✗ International and Domestic flight tickets. ✗ Visa Fees (All visa-related fees and processing costs for entry into Vietnam are excluded).

<ul style="list-style-type: none"> ✓ Transportation as mentioned in the itinerary. ✓ Daily tour as mentioned. ✓ Mineral water daily with tour program. 	<ul style="list-style-type: none"> ✗ Personal expenses. ✗ Tips & gratuities.
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3. Accommodation options:

Sites	Accommodation	Room Type
Hanoi	Conifer Grand Hotel https://conifergrandhotel.com	Deluxe Room
Sa Pa	Hotel de Sapa https://hoteldesapa.com	Premier Deluxe
Ha Long Bay	Syrena Cruise https://www.syrenacruises.com	Deluxe Cabin

Extra notes: In case the above hotels are fully booked, we will use the services of other hotels with equivalent or better location and quality.

4. Package Price:

5. Airfares (Domestic flights):

6. Children Policy:

- From 1 – 3 years old: Free of charge (sharing bed with parent)
- From 4 – 11 years old: 75% as adult price (private bed in the hotel, cruise)
- From 12 years old and above: As adult price.

7. Payment and Cancellation policies:

7.1. Payment Policy:

- **Deposit policy:** A deposit of **50% of total booking value** is required upon confirmation of booking tour.
- **Balance settlement:** Due to the departure date of your trip, our Sales will update the date of balance settlement to you in advance.
- ➔ All the purposes of payments to indicate your will to plan your trip and help you to secure the top services with best prices.
- ➔ The flight fares are flexible and change with time, so the above amount of deposit could help us to fix the total tour cost for you at the time of booking confirmation. It helps customers not pay the extra cost in any situation.

7.2. Cancellation policy:

- In case of cancellation, your bookings must be canceled in writing to New Asia Tours via email as an official method. The following cancellation fees will be applied:

Cancelations within:

Period of Cancellation	Total tour price will be charged
30 days before the tour departure	30%
29 - 15 days before the tour departure	60%
Within 14 - 3 days before departure	80%
Within 48 hours or no-show	100%

- Kindly be noted that, all these policies are based on the contracts from service suppliers including hotels, trains, transportations, cruise companies...
- In case of cancellation and charges, we will try our best to handle the situation and give our customer a favor to reduce the penalty fees as dealing with per supplier.

8. For making payment:

please select one of your preferred methods of payment from the list below:

8.1. Bank transfer:

- ✓ Beneficiary Name: Le Truong Lam
- ✓ Beneficiary Bank: VIETCOMBANK (Joint Stock Commercial Bank for Foreign Trade of Vietnam)
- ✓ Beneficiary Bank Add: 31-33 Ngo Quyen Str., Hanoi, Vietnam
- ✓ Account Number: 0011 3741 06171
- ✓ Bank Swift Code: BFTVVNVX001
- ✓ Website: www.vietcombank.com.vn.

8.2. Secure Online Payment via VTC Pay Invoice:

- ✓ We will process online secure invoice then we send you our payment link. It is very easy and safe to follow steps to process payment.

8.3. Payment by Western Union or by MoneyGram:

- ✓ For payment, please kindly transfer the required deposit amount to our director's name below:
- ✓ Receiver's name: Le Truong Lam
- ✓ Address: 139 Nguyen Thai Hoc Street, Ba Dinh District, Hanoi, Vietnam
- ✓ Tel: (+84) 965862323
- ✓ Remark: Please kindly send us the receipt to collect the cash.

Useful Tip and Travel Blogs

- ✓ For Customer's review about us on TripAdvisor: [Check review](#)
- ✓ To get the most complete experience when visit Vietnam, you can reach out more exciting travel blogs as links below:
 - Vietnam: <https://newasiatours.com/vietnam-travel-guide/>
 - Hanoi City: <https://newasiatours.com/hanoi-old-quarter-guide.html>
 - Ho Chi Minh City: <https://newasiatours.com/ho-chi-minh-city-travel-guide.html>
 - Halong Bay: <https://newasiatours.com/complete-halong-bay-travel-guide-and-cruise-for-your-trip.html>
 - Vietnam: <https://newasiatours.com/top-25-fun-facts-about-vietnam-country-and-people.html>

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